# NOTICE OF INTENT TO AWARD CONTRACT FOR INSTANT TICKET PRINTING AND RELATED SERVICES

Date: February 20, 2018

Re: Request for Proposals #18-001, Issued on October 18, 2017 ("RFP")

Pursuant to NMSA 1978, § 13-1-117, the New Mexico Lottery Authority hereby announces its intent to award a contract for instant ticket printing and related services to Scientific Games Corporation, Lottery Division, 1500 Bluegrass Lakes Parkway, Alpharetta, GA 30004, based on its determination that the proposal submitted by this offeror is most advantageous to the New Mexico Lottery Authority, taking into consideration the evaluation factors set forth in the RFP.

## Parties to the contract:

The New Mexico Lottery Authority ("NMLA") and Scientific Games Corporation, Lottery Division ("Contractor").

# Date of Award and Contingencies:

The NMLA's Board of Directors intends to award this contract to Contractor at its public meeting on February 21, 2018, contingent only upon the successful negotiation and execution of a final form of written contract between the parties.

# Nature of the services being contracted for:

Under the contract, Contractor will provide instant lottery ticket printing and related services to the NMLA consisting of the expertise, services, and supplies necessary to assist the NMLA in the planning, design, implementation, and measurement of an instant ticket product line. Contractor's responsibilities will include, but not be limited to, instant ticket production, security of the process and tickets, and secure delivery to a warehouse designated by the NMLA. All services to be furnished by Contractor will be done in accordance with the terms and conditions for ticket printing and related services set forth in the RFP, as amended, which will be incorporated into the written contract between the parties.

### Contract term:

The contract shall be awarded in accordance with Part One, Section 19 of the RFP for the maximum term authorized under applicable New Mexico law.

#### Price terms:

The contract will not include a fixed contract amount. Rather, Contractor will furnish the required contractual services in accordance with the price terms set forth in its best and final offer as follows:

- Flat-rate for ticket printing of 1.599 percent (%) of net sales, contingent on NMLA's agreement that it will award no more than three (3) instant lottery ticket games having a face value less than \$10.00 to any other vendor each year during the contract term.
- Multiple Scenes or continuous scene game beyond four (4) scenes for up to four (4) games a year at a rate of \$1,250 per additional scene beyond four (4), plus \$3.00 per \$1,000 tickets for a continuous scene.
- Multiple colored ink imaging for up to four (4) games per year at no additional charge.
- Best quality metallic ink up to four (4) games per year at no additional charge.
- Two-color imaging (black + 1 color) at a rate of \$.20 per square inch plus a \$2,500 set-up fee.
- Three-color imaging (black + 2 colors) at a rate of \$.30 per square inch plus a \$3,250 setup fee.
- Four-color imaging (black + 3 colors) at a rate of \$.40 per square inch plus a \$4,000 set-up fee.
- SG Premium Metallic Ink at a rate of \$.16 per square inch of total ticket area per 1,000 tickets.
- An option for SciQ Eco System at a rate of \$9,000 per system (24 facings = 1 system) + \$500 per month.

#### End of announcement.